# JNWFED

## **NWFED Business Plan 2015-18**

#### Mission

The NWFED is an independent membership body, bringing museum people together across the North West region.

The NWFED supports professionals, volunteers and people who aspire to work in the sector to develop their skills, forge relationships, build partnerships, and create active networks.

#### Vision

By 2018, the NWFED will be recognised as an organisation that:

- Supports a stronger, more confident and resilient museum sector through delivering personal development and networking opportunities for North West museum people on an individual and collective basis.
- Has developed a larger, active and dynamic network of members who are eager to be involved in the organisation's activities.
- Has a reputation for being, transparent, responsive and adaptive in supporting a healthy museum ecosystem in the North West.
- Is built around a hub of inspiring and dynamic members who support each other and share relevant skills, talents and experiences in the North West that contributes to the continued development of individuals, organisations and the sector as a whole.

### **Objectives**

The NWFED will deliver its vision through four work streams:

- 1. Representing and Connecting with members focusing on consultation and representation
- 2. Delivering an effective programme of events focusing on networking, skills and knowledge
- 3. Promoting and communicating the work of NWFED, of members and the wider sector focusing on expanding reach and sharing content.
- 4. Strengthening the NWFED as a membership body focusing on growing membership and building its resilience

Theme 1	Objectives	By April 2016 we will have:	By April 2017 we will have:	By April 2018 we will have:
Representing and	Ensure that a creative	With Year One support from	Continued to gather	Continued to gather
connecting with	programme of consultation	MDNW (£2,000) we will	feedback from members and	feedback from members
members	is in place to ensure that the	have:	volunteers in the region	and volunteers in the
	Board is aware of what		through attendance at	region through attendance
	members think, want and	Delivered a NWFED	events and other channels	at events and other
	are interested in	membership survey seeking		channels
		40 responses	Evaluated the 2016/17	
			programme and relaunched	Evaluated the 2017/18
		Spoken to 10 institutional	for 2017/18	programme and
		members to assess		relaunched for 2018/19
		development needs of their		
		staff		
		Delivered a programme of		
		sector consultation focusing		
		on volunteers with		
		Online / email		
		questionnaire		
		Site visits and meetings		
		Phone calls		
		And other methods		
	Through the consultation	Catalogued membership		
	process, map the <b>profile</b> ,	needs by profile, skill &/or		
	needs and demands of the	interest area based on		
	membership to ensure the	evaluation (using volunteer /		
	NWFED programme is	freelance support for		
	shaped by the membership	analysis)		
		Designed the page		
		Designed the new		
		programme for 206/17 using		
		feedback received and in		
1		consultation with MDNW		

Theme 2	Objectives	By April 2016 we will have:	By April 2017 we will have:	By April 2018 we will have:
Delivering an	Ensure that training sessions	Delivered / planned 1	Linked the NWFED events	Expanded the NWFED
effective	are focussed on the	training event with a focus	programme with the MDNW	programme in line with the
programme of	development of current and	on practical skills	SOS programme to avoid	MDNW SOS programme
events	appropriate practical skills		duplication and deliver	with a long term plan for
	for the sector		quality events for attendees	the future – type and
			<ul> <li>type and number of events</li> </ul>	number of events to be
			to be decided by the start of	decided as programme
			2016/17	develops
	Create opportunities for	Planned and delivered 1	Linked the NWFED events	Expanded the NWFED
	museum people (including	networking event with a	programme with the MDNW	programme in line with the
	volunteers and students) to	focus on bringing museum	SOS programme to avoid	MDNW SOS programme
	build effective networks of	professionals and volunteers	duplication and deliver	with a long term plan for
	contacts	together with students in the	quality events for attendees	the future – type and
		region	<ul> <li>type and number of events</li> </ul>	number of events to be
			to be decided by the start of	decided as programme
			2016/17	develops
	Take a proactive role, in	Planned and delivered 1	Linked the NWFED events	Expanded the NWFED
	partnership with MDNW and	event with a focus on policy	programme with the MDNW	programme in line with the
	others, to discuss and shape	developments (potentially	SOS programme to avoid	MDNW SOS programme
	museum policy and strategy	linked to learning and	duplication and deliver	with a long term plan for
	in the region	curriculum changes)	quality events for attendees	the future – type and
			<ul> <li>type and number of events</li> </ul>	number of events to be
			to be decided by the start of	decided as programme
			2016/17	develops
	Co-ordinate events which	Planned and delivered 1	Linked the NWFED events	Expanded the NWFED
	enable members to <b>show</b>	show and tell event	programme with the MDNW	programme in line with the
	and tell others about their	(potentially around	SOS programme to avoid	MDNW SOS programme
	own work, ideas and projects	innovative museum displays	duplication and deliver	with a long term plan for
		and interpretation) –	quality events for attendees	the future – type and
		encouraging NWFED	– type and number of events	number of events to be
		members to generate	to be decided by the start of	decided as programme
		content for this strand of the	2016/17	develops
		programme		

Deliver the MDNW SOS	Met quarterly with MDNW	Plan, develop and deliver the	Plan, develop and deliver
programme as a key partner	team to discuss feedback	SOS programme with MDNW	the SOS programme with
in their 2015-18 programme	and information from	support (£12,000) focusing	MDNW support (£12,000)
(see MDNW delivery plan)	consultation and how this is	on working with volunteers	focusing on working with
	shaping the SOS programme	in the region	volunteers in the region
	for 2016/17		
		Review the 2016/17	Review the 2017/18
		programme to feed into the	programme and think
		development of the 2017/18	about long term legacy
		programme	

Theme 3	Objectives	By April 2016 we will have:	By April 2017 we will have:	By April 2018 we will have:
Promoting and	Develop the NWFED's digital	Implement short term	Website look and feel	Website established as
communicating the	communication capacity	updates to the website to	refreshed (and linked to	core way for NWFED to
work of NWFED		improve usability (using	delivery of all other areas of	communicate and
		volunteer / freelance	plan – events information,	advocate its work building
		support)	policy information,	on 2016/17, using user
			networking opportunities	feedback and developing to
		Use consultation period in	and skills share) – pending	offer a long term hub of
		2015/16 to evaluate	investment/funding	information and resources
		member and others		for the NW museum sector
		requirements for the	Social media accounts	– pending
		website	revamped with	investment/funding
			communications plan	
		Encourage 4 website /	(Twitter and Facebook)	12 website / newsletter
		newsletter articles per year	(using volunteer / freelance	articles per year by
		by members sharing skills /	support)	members sharing skills /
		knowledge		knowledge?
			6 website / newsletter	
			articles per year by members	
			sharing skills / knowledge	

Cement the NWFED as an advocate for the sector, and the profession in the NW	Meetings held with funding bodies / sector partners in 2015/16 as developing plans for coming two years MDNW – quarterly meetings Annual FED meeting at MA Conference	Meetings held with funding bodies / sector partners to share NWFED plans and progress: MDNW National FED network AIM MA Arts Council  Represented FED members at 2 events in the year / Spoken on behalf of the FED at 2 events in the year?	Meetings held with funding bodies / sector partners to share NWFED plans and progress: MDNW National FED network AIM MA Arts Council  Represented FED members at 4 events in the year / Spoken on behalf of the FED at 4 events in the year?
Ensure that the NWFED has high <b>brand</b> awareness and a visible profile (including the profile of Trustees)	Use events programme and evaluation work in 2015/16 to continue to promote NWFED brand and raise profile with members and non-members (especially with volunteers through MDNW work and institutions)	2 positive article per year in specialist NW and national press about museum professionals / NWFED events	4 positive article per years in NW regional press about museum professionals / NWFED events?

Theme 4	Objectives	By April 2016 we will have:	By April 2017 we will have:	By April 2018 we will have:
Strengthening the NWFED	Place a priority on the recruitment and retention of members	Reviewed membership costs, benefits and value for money (and compare with other FEDs) to decide on	Increased individual membership – target to be set in 2015/16 through financial planning	Increased individual membership – target to be set in 2015/16 through financial planning
		fees	Increased institutional	Increased institutional

	Created a financial plan for 2015-18 to set membership targets for coming years	membership – target to be set in 2015/16 through financial planning	membership – target to be set in 2015/16 through financial planning
	Encouraged university students to join as members (linked to networking events)		
	Work with MDNW to encourage individuals and institutions in NW to join as members		
Ensure that the <b>Board</b> has the skills, knowledge,	Created clear roles and responsibilities for the	Have individual / groups of Trustees working on key	Have individual / groups of Trustees working on key
experience and capacity to	collective Board and	areas of:	areas of:
effectively lead the NWFED	individual Trustees	Events	Events
		Communications	Communications
	Identified board training	Finance	Finance
	needs and created a plan to	Membership	Membership
	deliver	With action plans and	With action plans and
		targets for each area	targets for each area
	Created a board		
	development plan and succession plan	Ensured capacity is in place to deliver MDNW SOS programme – utilising	Ensured capacity is in place to deliver MDNW SOS programme – utilising
	Recruited a Trustee with	funding for freelance / staff	funding for freelance / staff
	Finance expertise and	support as required	support as required
	responsibility		
		Have additional volunteer	Have additional volunteer
	Recruited two new Trustees	support for NWFED work in	support for NWFED work in
	to strengthen and increase	the sub-regions – one	the sub-regions – one
	capacity on Board	volunteer co-ordinator per	volunteer co-ordinator per
		region working with the	region working with the
	Utilised freelance and	Board	Board

s with Continued discussions with
for other FEDs in the UK for
on and potential collaboration and
partnerships
1DNW Met quarterly with MDNW
nd plan to discuss progress and
plan next steps
t report Produced second impact
report on 2016/17 activity -
ways of considering creative ways
lm, of presenting impact (film,
s) quotes, presentations)
n Collected quotes from
members as part of
dance evaluation and attendance
impact at events to feed into
impact reports
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